

SAEED AL MUNTAFIQ



Co-responsible for Dubai's extraordinary development over the past 20 years

Saeed Al Muntafiq is a versatile senior executive with vast experience in the international arena, a career traversing diverse industries, and a proven track record in delivering seemingly impossible results. Whether he is establishing a governance system for a multinational group, attracting media companies and projects to Dubai, spearheading a new brand position for a petroleum products company or identifying and retaining key talent, Saeed has been instrumental in leading businesses to breakthrough successes.

Saeed was the Executive Chairman of Tatweer until 2009, a multinational group of Dubai Holding that was formed to drive the city's large-scale infrastructure and investment projects. Under his leadership, the group's balance sheet has grown from US\$1.7B to US\$7.1B in 3 years and has produced revenues in excess of \$2.8B. Saeed has negotiated partnerships that have taken stake in Tatweer projects, including Tiger Woods, Universal Studios, Dreamworks, Marvel, and multiple regional and international investors. He has orchestrated multiple projects, including the Dubai Mercantile Exchange, Dubai Health Care City, Dream Work Animation theme park, Marvel Studios theme park, and Dubailand – one of the largest projects in Dubai in terms of capital investment and size of aspiration.

Prior to Tatweer, Saeed served as Director General under a Royal Decree issued by His Highness The Ruler to steer the strategic vision of Dubai Development & Investment Authority. He brought in more than US\$13B in foreign direct investment to projects in Dubai specially those under Dubai Development and Investment Authority, formed an innovative think tank to diversify the economy, positioned the emirates as a hub for global sports organizations, and spearheaded Dubai Humanitarian City. Previously as Chief Executive Officer and Chairman of Dubai Media City, he transitioned the technology hub platform into a global media hub where all media-related businesses thrive together. Before joining Dubai Media City, Saeed was headhunted by His Highness Sheikh Mohammad bin Rashid Al Maktoum, Prime Minister and Vice President of the UAE, and Ruler of Dubai to hold the position of Project Director at Dubai Internet City. He proved to be a key player in achieving the organization's vision of establishing Dubai as the first ever planned cluster as a technology, knowledge and content hub in the emirates. Today he is CEO of his own investment company Al Muntafiq Investments.

Saeed's broad experience has given him a wealth of knowledge, and he speaks on a wide range of topics including the development the Middle East region, business & economics in the region, leadership, strategy, and politics.

Topics (Selection):

- Development the Middle East Region
- Business & Economics in the Middle East Region
- Leadership
- Strategy
- Politics