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## SUSANNE KILIAN



**Specialist for Digital Communication**  
**UN interpreter**

Raised in Germany, Susanne Kilian studied in Japan, China and Singapore. She moved on to become an UNO-Interpreter, working for internationally renowned leaders such as US presidents, IMF Managing Director Christine Lagarde and major German politicians in Asia, the Middle East, the US and Europe.

Based on her UN interpreting experiences, Susanne Kilian developed her programs "The International Code" and "The German Code" to counteract pitfalls and bring the national specifics of communication into focus.

In her keynotes Susanne shares fascinating examples and anecdotes that are true eye-openers. She reveals surprisingly simple strategies and her approach inspires her audience to rethink international communication and make it more effective. She shows how to use the power of language for yourself and your career as in times of a globalized world knowing about the often underestimated importance of our words is the key to success. Supported by newest results in psychology and brain research Susanne reveals tips and tricks that open doors and that are successful and fun and shows successful strategies for sales approach, presentations, negotiations and project management.

Susanne Kilian proves "It's the soft skills that create the hard facts".

**Topics (Selection):**

- Digital communication is different. Words that really work now.
- We can do everything but small talk ? Small Talk is SalesTalk !
- China - In the Middle Kingdom - be part of it! - Including the latest Corona Special
- Team Empowerment

**Publications (Selection):**

- Don't let me be misunderstood!, 2015