

KILIAN KAMINSKI



Founder refurbished
Former Head of Refurbished Products Program, Amazon
Germany

Kilian Kaminski is one of the three founders of refurbished, the fastest-growing online marketplace for refurbished products across the DACH region.

After completing his A-levels in 2009, Kilian Kaminski studied Communication and Business Administration in Hamburg, Shanghai and London. In 2014, he began his career at Amazon, where he most recently served as Head of the Amazon Certified Refurbished Programme and as New Key Account Manager for the largest electronics retailers at Amazon Germany. In 2017, he founded refurbished with Peter Windischhofer and Jürgen Riedl – an online marketplace for fully refurbished electrical appliances, which is currently active in 24 European markets.

Together with co-founder Peter Windischhofer, he was named to Forbes' "30 under 30 Europe" list in 2019. In both 2020 and 2021, Kilian Kaminski was also recognised as one of the "Capital Top 40 under 40", and in 2023 he was named EY Entrepreneur of the Year.

Since 2023, Kaminski has been a board member of the European Refurbishment Association and, since 2025, also a board member at Austrian Start-Ups.

He regularly speaks at conferences, panel discussions and other events such as the St. Gallen Symposium, Web Summit and the STF Festival. In these appearances, Kilian also offers a critical perspective on the regulatory framework of the electronics industry, the opportunities and impact of the circular economy, and his mission to establish refurbishment as a third category of consumption between 'new' and 'second-hand'. Kilian is a much sought-after keynote speaker and participant in numerous panel discussions and international projects. He impresses his audience with his in-depth expertise, as well as with the passion with which he champions his cause.

Topics (Selection):

- The Circular Economy: how sustainability can be profitable
- From linear to circular: how businesses need to keep up with the times
- The refurbished business model: turning a mission into profitability
- Scaling across 24 European markets: a playbook